 Title: SVP, Commercial Lending Reports to: President Status: Full Time, Exempt

Position Description

The SVP, Commercial Lending is primarily responsible for: building a quality loan portfolio; and meeting the credit needs of the market.

 **Performance Dimensions**•Works collaboratively with the lending and loan processing staff
•Maintains a high quality loan portfolio in conjunction with the President
•Provides exemplary customer service, and resolves customer conflicts as necessary
•Participates in meetings of the Loan Committee
•Performs duties in compliance with current lending regulations; keeps abreast of new and updated regulations

**Teamwork Dimensions**• Serves on appropriate committees
•Demonstrates understanding of, and compliance with, governing regulations and laws
•Supports goals and objectives established by the board of directors and senior management
 •Demonstrates respect for co-workers, contributes to a positive work environment
•Works collaboratively with the team
•Adheres to established bank policies and procedures
•Maintains a neat and professional personal appearance and work area

**Required Skills and Experience**• Bachelor’s degree preferred with 5- 7 years of relevant experience
• Ability to apply advanced mathematical concepts and problem solving skills
• Experience in reading, analyzing, and interpreting financial reports and legal documents
• Ability to effectively communicate in all forms of correspondence and forums
•Competence with MS Office products and general office equipment
• Excellent verbal and written communication skills

**Position Description**This position has regular interaction with customers, and infrequent interaction with regulatory agencies in regards to loan related activities. This position will have frequent access to confidential customer information.
 **Work Conditions**Tasks are often performed in an office setting and require the ability to sit or stand for prolonged periods of time. Prolonged visual concentration at a computer monitor can be expected. Employee must be able to lift up to 25 pounds on an infrequent basis. Full Time employees will generally work 38-40 hours each week. Occasional day and overnight travel will be required.

This description ismeant as an overview of the SVP, Commercial Lending position and is not intended to describe all tasks which the employee may be asked to perform. Changes may be made to this description at any time at the discretion of the President and/or board of directors. Reasonable accommodations may be made to assist qualified individuals in completing the essential functions of the position.